### A PSYSTEMS | POWERFUL ALTENERGY POWER | INNOVATION

### Company Introduction



- Founded in Silicon Valley in 2010
- Global provider of MLPE (Module Level Power Electronics) equipment for the solar PV industry with R&D centers in USA and China
- Worldwide BUs and offices: EMEA (Rotterdam, Lyon), USA (Seattle, San-Francisco); LATAM (Guadalajara), Canada, Australia (Sydney), China (Shanghai, Jiaxing),

### Company Introduction

• Innovative – Widest multi-modules Microinverters range

(duo & quad, single and 3-phase)

Unique offering in the solar marketplace

- Bankable Company profitable since 2012
- Reliable Designed for over 25 years of life. MI reliability is >99.50%
- Proven 1GW+ Shipped
- Global Serving customers in more than 100 countries

>150,000 residential & commercial solar installations worldwide.

- Dedicated Local teams across the globe dedicated to serving customers
- MLPE Ecosystem Widest MLPE offering worldwide: Micros, RSD, ESS (upcoming)

### Key Benefits of Using APsystems

- Faster Installation 50% faster microinverter install time vs. single units
  - Single crew member installation
- Mix and Match All DS3 and DS3D units can be mixed/matched on the same trunk line with multiple PV module types/sizes
  - Same trunk cable
  - Same connectors
  - Same ECU
- Reduced Stocking costs Only 2 single-phase microinverter models. Covers all panel sizes from 300W – 670W
  - No need to stock multiple string inverters a various sizes
- Flexible sizing System can easily grow just by adding more micros
  - Each ECU can manage up to 80 DS3 units (160 PV modules)



### Key Benefits of Using APsystems

- Simple system design Microinverters easily adapt to module placement and scale to desired capacity
- Zigbee vs PLC 2.4 GHz wireless Zigbee up to 3X faster than PLC
  - Faster data communication
- Field Upgradeability Firmware updates can be done remotely
- Rapid Shutdown compliant Without any additional equipment
  - All APsystems microinverters are inherently compliant by design
- Local Support Team 8am to 8pm
  - We don't send calls overseas
- Financial Foundation Strong financial backing, cash reserves, untouched warranty reserve, profitable every year past 10 years





### The advantages of the APsystems solution



### The inverter solution with safety built in



### Maximum performance for every module, always!



### No single point of failure

If one module or microinverter fails, the others continue to produce energy.







### Quick installation using plug & play technology



Plug & Play





### The most flexible solution available on the market

#### Add more modules at anytime





### Designed and built to last over 25 years

# Guaranteed up to 25 years





### The advantages of APsystems microinverters ...



## New MI Products offering

General statement : Doubling our Multi-module Microinverters options in the market

### Product transition: x2 the power, x2 the range

#### • Single Phase:

- Focus on DUAL MI range
- High power modules
- RPC, encrypted ZigBee
- Integrated VDE relays
- 2 MPPTs, 97% efficiency
- PV module match : 315-670 Wp
- DS3D connects 4 PV modules (2x2 in serie)

#### • 3-Phase:

- Focus on QUAD MI range
- High power modules
- RPC, encrypted ZigBee
- Integrated VDE relays
- 2 MPPTs, 97% efficiency
- PV module match : 400-670 Wp
- QT2D connects 8 PV modules (4x2 in serie)



### QT2 – The Most Powerful 3-phase Quad Micro

#### Model:

- QT2-2000VA
- 4 DC inputs, 4 PV Modules
- Native 3-phase, RPC
- 2 MPPTs, 97% efficiency
- PV module match : 400-670 Wp
- 9 units per 30a branch
- Peak Power Tracking Voltage : 33V-45V
- Max Input current : 20 A















#### QT2D – Doubling the performance of the most powerful 3-phase QUAD microinverter – Unmatched cost-efficient ratio for commercial PV

#### • Model:

- QT2D-3600 VA
- 4 DC inputs, Connects to 8 PV modules •
- Native 3-phase, RPC
- 2 MPPTs, 97% efficiency
- PV module match : 400-670 Wp
- 5 units per 30a branch
- Peak Power Tracking Voltage : 66V-90V











## DS3D – Doubling the performance of the most powerful DUAL microinverter

#### • Model:

- DS3D-2000 VA
- 2 DC inputs
- Connects to 4 PV modules
- 2 MPPTs, 97% efficiency
- PV module match : 400-670 Wp
- 2 units per 20a branch
- 3 units per 30a branch
- Peak Power Tracking Voltage : 66V-90V
- Max Input current : 20 A











### DS3 Models – Driven by customer feedback

#### • DS3-S-600W

- For PV modules up to 360W
- 7 microinverter units per 20A branch

#### • DS3-L-730W

- At 1.2x panel sizing, it's ideal for PV modules up to 440W
- 6 microinverter units per 20A branch
- •

#### • DS3 - 880W

- At 1.2x panel sizing, it's ideal for PV modules up to 540W
- 5 microinverter units per 20A branch

#### • DS3-H – 960 W (On-demand only)

- For PV modules over 550 W
- 4 microinverter units per 20A branch







### DS3 Series Benefits

- Connects to 2 PV modules for faster installation
- Designed for today's high-capacity PV modules
- Encrypted high speed Zigbee wireless (2.4GHz, mesh network, TI Karamba chip)
- New cooling topology for advanced heat mitigation
- 20% fewer components for higher reliability
- 10Y warranty + 10Y optional extension
- Single-phase inverters but can be used in 3phase installations



### NEW Microinverter Series

#### All NEW Microinverters models

- 2 independent MPPTs
- 97% efficiency
- Reactive Power control
- Encrypted ZigBee
- Rapid shutdown compliant
- True MC4 connectors
- Integrated VDE relays





### Energy Communication Unit (ECU)



#### ECU-B for small systems

- ✤ UP to 4 PV modules max
- Compact
- Solar production monitoring
- Module level monitoring
- ✤ Wifi , ZigBee



#### ECU-R

- ✤ Compact
- Solar production monitoring
- Module level monitoring
- ✤ Wifi (or RJ485) , ZigBee



#### ECU-C

- Advanced functions
- Solar production monitoring
- Module level monitoring
- Consumption monitoring
- ✤ Zero re-injection
- ✤ Wifi (or RJ485) , ZigBe Psystems

### Powerful monitoring platform (EMA)

Real-time monitoring from computer or smartphone allowing module level monitoring and remote troubleshooting



#### EMA APP for end users

EMA Manager APP for installers



### EMA Portal

- Installer "fleet view" of all installations
- Truck roll prevention tool
- Diagnose issues online
- Close look at W/V/A by module
- Determine
  - Disconnected cable
  - Bad panel
  - Poor communication
  - Breaker trip
  - Other issues



### EMA Manager

- Available on
  - iOS App Store
  - Google Play Store
- Connects to EMA for data
- Connects to ECU for site commissioning
- Customer Navigator (fleet management)
- Admin capabilities
- Maintenance anytime, anywhere
- Data & statistics



### The APsystems Residential Solution

- Single or Tri-phase installations
- Zigbee (mesh network) communication between ECU and micro-inverters
- Module level monitoring 24/7
- Remote troubleshooting
- Firmware updates

**DS3** Dual module microinverter series Zigbee (wireless) Wireless ECU-R gateway Wi-Fi/ Ethernet

EMA online monitoring portal

## Featured Installations

### Residential solar made possible anywhere...



#### single-phase













### Residential solar made possible anywhere...







APSystems

### C&I Gas Stations, New Jersey, US



Location: New Jersey, US Size : 3 MW across 33 stations Microinverters : QS1 Date: started in 11 /2018





APsystems microinverters have been installed across 33 Wawa gas stations in New Jersey to date for more than 3MW. The program plans the equipment of 200 gas stations overall.

### Multi-residential, Camping Igueldo, 60 kW, Spain



Location: San Sebastian, Spain Size : 60 kW over 32 Bungalows Microinverters : QS1 Date: 06/2020

"My opinion regarding the development of this project is very positive and we are very happy about how the entire installation has been executed. We have already seen that the the project and the installation with APsystems has a shown good result" has said **Oscar Arana**, **Manager of Camping Igueldo** 



### 350 Zero energy houses New build, Poland



A house with photovoltaics as standard can be financed with a mortgage, provided that the purchase of both will take place simultaneously. It is a very attractive form of investment financing. In this way, customers benefit in two ways: they save on electricity bills and loan costs – says Krzysztof Koronkiewicz from Stilo Energy. Location: Poland Size : 3MW across 350 houses Microinverters : QS1 Modules: Ulica 400W Date: 10 /2020 (2 years dvlp) Construction: Sendom Installer Stilo Energy





### 2 MW+ Multi-residential, ALberta, Canada



Winner of the North American APsystems Residential Project Award for 2020



Location: Alberta, Canada Size : 2 MW across 1 100 roofs Microinverters : QS1 Date: 2020 Modules: 6800



### 366 kw, Energy Neutral Homes, Nijkerk, NL



"I install a lot of microinverters from APsystems, not only for their excellent quality, but they are literally my modular building blocks and offer my clients the best possible product. These products are extremely powerful, smart and costeffective microinverters." Jacky Hüffner Director of Quesolar B.V, Barneveld Location: Nijkerk, **Netherlands** Size : **366 kw** across **100 flats** Microinverters : **YC600 , QS1** Date: **2020** Modules : **1064** DMEGC (320/330 Wp)



### 100 kW, 37 BEPOS houses Bayonne, France



"This is our first installation with APsystems and we have benefited from quality support both on the preliminary sizing and on the technical configuration on the roof. We were able to maintain a rate of 4 installations per day and completed the 37 installations in 2 less weeks. This is a successful first project!"

Bertrand Lassauzay, Technical Manager at Soltéa

Location:, Bayonne, **France** Size : 100 KW Microinverters : 74 QS1 + 20 YC600 Date: **10/2020** Module: **336** 





### 315 kW, Architectural building Luma Arles, France



Location: Parc des ateliers, La grande halle, **Arles, France** Size : 315 KW Microinverters : 264 x **YC1000** Date: **05/2019** Module: **Solarwatt 300 w** 

"This micro-inverter system leads us to limit all the risks that we had and all the potential impacts inside the big hall. This was the solution that unlocked the whole principle." Jerome Maubé, Technical Director, MYAMO



### 428kW, Office building renovated into flats, NL



Location:Nieuwegein, NL Size : 428 KW Microinverters : **YC1000** Date: **01/2021** 

"a former office building was converted into a residential complex with 255 homes. On the roof of the building, 6 solar panels were placed for each house, which were equipped with microinverters from APsystems." New Solar, Installer

### 99kw, Business center, WA, USA



Location:CC West, Kennewick, Washington Size : 99,7 KW Microinverters : **QS1** Date: **2021** 

"The result is a 99.7kW system that produces over 115,000 kWh of electricity annually. The CC West building's energy efficiency is equivalent to taking 218 cars off the road annually." Hot Solar solutions, Installer



### 474 flats, , multi-building community solar, Canada



Project name : Carrington View Phase 2 Location: British Columbia, CA Size : 200kw-600W Microinverters : **YC1000** Date: **2020** 

"After Okanagan solar completed the work in mid-2020, Carrington View was graced with the distinction of having the biggest collection of residential solar installations in the Province."

### 75kW, Liberty Storage building, Louisiana, USA



Location: Mandeville, Louisiane, USA Size : 75 KW Microinverters : 64 x **YC1000** Date: **2020** 

"Next Solar Energy's design arranged the solar panel array into an American flag. With 64 APsystems microinverters, they created one of the most energyefficient locations in the Liberty chain.."

Next Solar Energy, Installer



### 136 kW, Self-consumption in Logistic building, FR



Location:Nantes area, France Size : 136 KW Microinverters : QS1 Date: 2022 "This logistic building specialized" *in cosmetics for hairdresser* outlets, opted for selfconsumption PV project with safe and high performant solutions with microinverters from APsystems." Mr Levèque, Energie Solaire 85, Installer



# Thank you !

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